



2018 III 10

1000

Seat No. :

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Time : 2½ Hours

GENERAL FOUNDATION COURSE (New Pattern)

Subject Code

V	2	0	2
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Total No. of Questions : 5

(Printed Pages : 4)

Maximum Marks : 70

- INSTRUCTIONS** : i) Answer **each** main question on a **fresh** page.
ii) Write the question number and sub-question number **clearly**.
iii) **All** questions are **compulsory**.
iv) **Use** of non-programmable, non-scientific calculator is **permitted**.

1. A) Fill in the blank with the appropriate alternative given below : [1]
i) To find out how well the product or service is accepted in the market, an organisation needs to undertake _____
• SWOT Analysis.
• market Survey.
• market research.
• door to door marketing.
- B) Answer the following in **one** sentence : [2]
i) Give the full form of S.W.O.T.
ii) What is the meaning of the term 'Quality Assurance' ?
- C) Answer the following in about **50** to **60** words : [6]
i) What is permanent working capital ? Explain its classification.
ii) What is Cost Volume Profit Analysis ? State any four uses of Cost Volume Profit Analysis.
- D) Answer **any one** of the following in about **120** to **150** words : [5]
i) What is the meaning of a plant layout ? State any eight objectives of a good plant layout.
ii) What is the meaning of 'Quality Control' ? State any eight benefits of quality control.



2. A) Fill in the blank with the appropriate alternative given below : [1]
- i) The complaint for goods and services worth rupees 20 lakhs or less can be filed in the _____
- District Forum.
 - National Commission.
 - Supreme Court.
 - State Commission.
- B) Answer the following in **one** sentence : [3]
- i) Give the meaning of 'market segmentation'.
- ii) Name any two components of marketing mix.
- iii) What is the meaning of 'external risks' ?
- C) Answer the following in about **50 to 60** words : [3]
- i) State any six rights of the consumers under the Consumer Protection Act.
- D) Answer **any one** of the following in about **120 to 150** words : [5]
- i) Explain any five corrective measures to curb industrial sickness.
- ii) Explain any five ways to deal with starting crises.
3. A) Fill in the blank with the appropriate alternative given below : [1]
- i) Understanding different work and communication styles as well as different personality types is done by _____
- selection.
 - training.
 - manpower handling.
 - performance appraisal.
- B) Answer the following in **one** sentence : [2]
- i) Give the meaning of the term 'Drought'.
- ii) State any two categories of forests in India.
- C) Answer the following in about **50 to 60** words : [6]
- i) Give the meaning of the following terms :
- a) Human Resource development.
- b) Workplace grievance.
- c) Job requirements.
- ii) Explain any three effects of soil erosion.



D) Answer **any one** of the following in about **120 to 150** words : [5]

- i) Explain any five causes of deforestation.
- ii) Explain any five measures to reduce the effects of landslides.

4. A) Fill in the blank with the appropriate alternative given below : [1]

- i) The conduct of business where the exchange of goods and services and also the payment is made through the internet is called _____
 - e mail
 - e commerce
 - e transfer
 - e business.

B) Answer the following in **one** sentence : [3]

- i) Give the full form of EFT.
- ii) What is the meaning of over population ?
- iii) State any two courses provided for the scavenger community under the Sulabh Sanitation Mission Foundation.

C) Answer the following in about **50 to 60** words : [6]

- i) State any six advantages of ATMs to customers.
- ii) Explain the following kinds of diseases.
 - a) Tuberculosis
 - b) Tetanus
 - c) Gonorrhoea.

D) Answer **any one** of the following in about **120 to 150** words : [5]

- i) Explain any five causes of rapid population growth.
- ii) Explain any five major social welfare schemes of the Government.

5. The following is the Trial Balance of M/S Sandy Desouza for the year ended 31-03-2017.

Trial Balance

Debit Balances	Amount	Credit Balances	Amount
Loose tools	20,000	Bank overdraft	60,000
Audit fees	2,000	Commission received	8,000
Salaries	49,000	Creditors	45,000



Cash in hand	50,000	Bills payable	10,000
Opening stock	83,000	Sales	1,32,000
Bills receivable	12,000	Purchase returns	4,000
Purchases	69,000	Capital	6,00,000
Motor Van	1,00,000	Loans	1,00,000
Insurance	8,000	Interest received	7,000
Wages	42,000		
Debtors	56,000		
Octroi Duty	4,200		
Bad debts	2,000		
Plant and Machinery	1,00,000		
Printing and Stationery	3,000		
Land and Building	2,10,000		
Freight	800		
Drawings	30,000		
Sales returns	5,000		
Investments	1,20,000		
	9,66,000		9,66,000

Adjustments :

- i) Closing stock was valued at Rs. 1,92,000.
- ii) Outstanding salaries were Rs. 5,000.
- iii) Prepaid insurance amounted to Rs. 3,000.
- iv) Create a reserve for doubtful debts @ 5% on debtors.
- v) Depreciate Land and Building @ 10% per annum.
- vi) Goods worth Rs. 20,000 were stolen from the godown these good were not insured.

Prepare :

- i) Trading Account for the year ended 31-03-2017. [3¹/₂]
- ii) Profit and Loss Account for the year ended 31-03-2017. [4¹/₂]
- iii) Balance Sheet as on 31-03-2017. [7]